



लखनऊ विश्वविद्यालय  
**University of Lucknow**  
(Accredited A++ by NAAC)

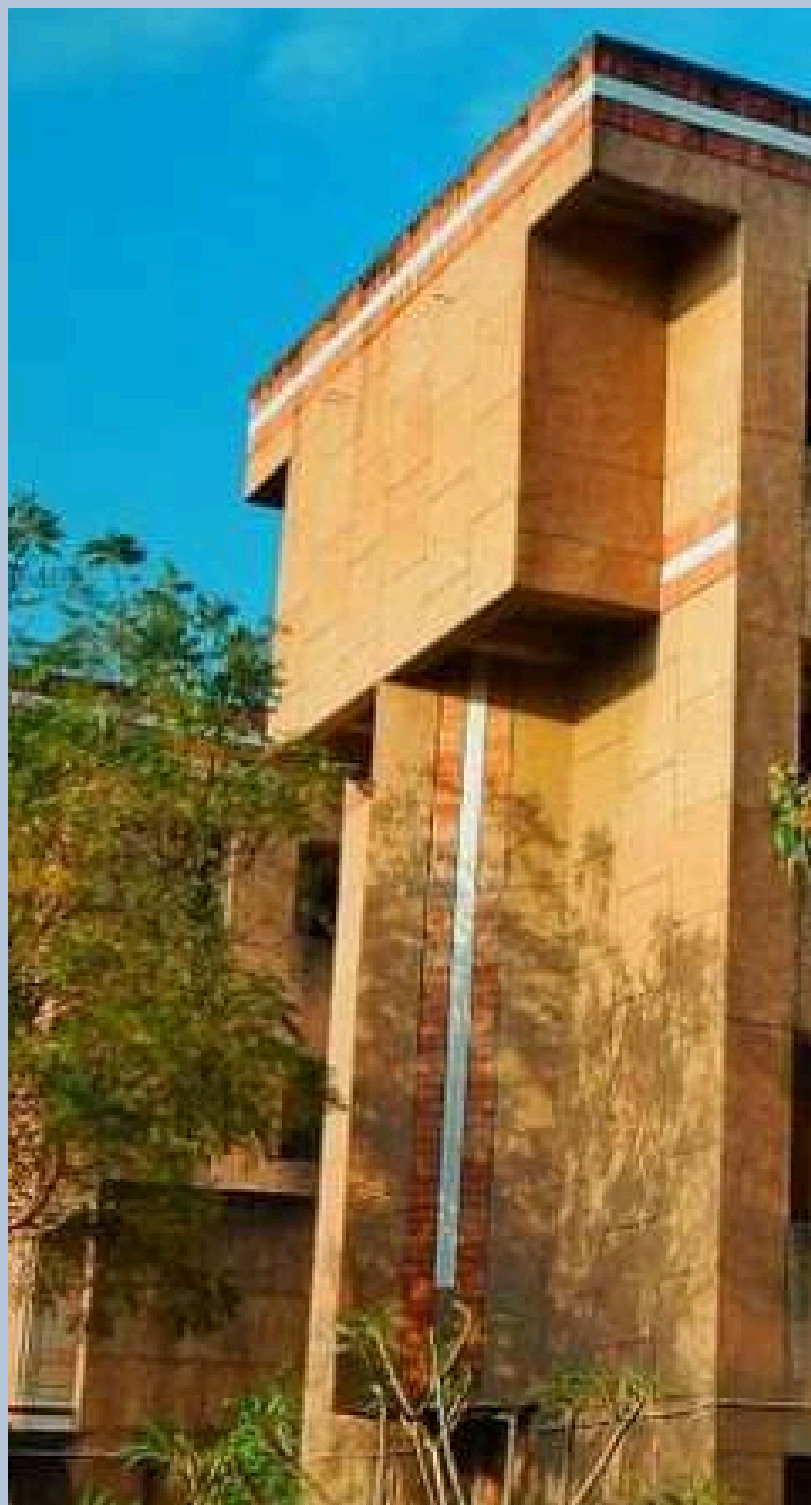


# ADR, DRAFTING & LITERARY SOCIETY

Faculty of Law, University of Lucknow

Presents

## 1st Inter-Collegiate Negotiation Competition, 2024



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ADR, Drafting & Literary Society

# Our Patrons



Prof. (Dr.) Alok Kr. Rai  
Vice Chancellor,  
University of Lucknow



Prof. (Dr.) B.D. Singh  
Head & Dean,  
Faculty of Law,  
University of Lucknow



Prof. (Dr.) Harish Chandra Ram  
Teacher Co-ordinator  
ADR, Drafting &  
Literary Society



Dr. Kaushlendra Singh  
Assistant Teacher Coordinator  
ADR, Drafting &  
Literary Society

# Our Members



**Ms. Arzu Nayab**  
**President, ADR, Drafting, and Literary Society**  
**Faculty of Law, University of Lucknow**

Pragati Pandey  
Aryan Verna  
Gauri Shukla  
Pushpendra Singh  
Reetik Gupta  
Krishna Singh  
Nilansh Pathak  
Jagriti Pandey  
Aruhi Singh  
Shivesh Shukla  
Mukul Sati  
Aaryash Gupta

Virat Satwik  
Utkarsh Mishra  
Mansi Verma  
Alok Ambedkar  
Anandita Tiwari  
Chhaya Kumari  
Ayushi Verma  
Sakshi Yadav  
Priyanshi Yadav  
Stuti Srivastava  
Harsh Mani  
Vivek Singh

Amrita Verma  
Ayushi Verma  
Smita Shukla  
Dipti Singh  
Yati Tripathi  
Nishant Kumar Gond  
Suryansh Singh  
Yash Vishwakarma  
Shivam Kumar  
Rimanshu Verma

# Negotiation Competition

## About The Event:

The ADR Drafting and Literary Society is organizing a negotiation competition. The competition seeks to provide a prodigious experience that will amplify the interests of young minds in this niche practice of law. The competition will help students brainstorm probable solutions for a near to real challenges while providing them with the comfort of choosing their roles as per their preferences. It, therefore, tries to break the monotony of theory-based learning and helps students in putting their knowledge and skills to use. This competition will also provide an opportunity for the participants to develop the requisite lawyering and communication skills through various training sessions conducted by industry professionals. The appealing and ever-growing fields of the law will be selected for this competition to expose the participants to a situation where the interests of clients are multifold, often going beyond mere commercial interests. The participants are expected to take a multi-dimensional approach to reach a settlement, showcasing the variety of skills that can be useful in effective of negotiation.

## ELIGIBILITY:

- Subject to the criteria and conditions laid down by the respective colleges and Institutes, students pursuing their full-time 3-year LLB or 5-year LLB program from a University or Institute situated in Lucknow. Teams will be entertained on **first come first serve** basis.
- There is **no restriction** on the number of entries from **any institute**.

# Negotiation Competition

## Registration:

- The Participants are required to register as a **Team of 2 students** viz, a Negotiation Pair.
- Each Team shall register themselves through the Registration form
- [https://docs.google.com/forms/d/e/1FAIpQLSer3XpxDKrhhRpB5qsCKV3xhaWKhVjju4351KAXGnlxDWr7g/viewform?usp=sf\\_link](https://docs.google.com/forms/d/e/1FAIpQLSer3XpxDKrhhRpB5qsCKV3xhaWKhVjju4351KAXGnlxDWr7g/viewform?usp=sf_link)
- Each Team shall mandatorily submit the complete registration form as required.

## Registration Fees:

- The registration Fee is **Rs. 600/- (Rupees Six Hundred only)** .

## Registration Procedure:

- Interested teams/Team In-Charges are required to provisionally register for the competition by way of filling the Google form by **18th November, 2024** before 11:59 p.m.
- The Participating Team shall mandatorily fill their necessary details as contained In the aforementioned form.
- The payment of registration fees shall be made by way of an online transfer on the following details:

### 1. Bank Transfer

Name - Arzu Nayab

Account Number - 1902 01 0002 7443

IFSC - BARBOLUCALI

Bank - Bank of Baroda

2. UPI ID - arzunayab07@okicici



# Negotiation Competition

- Once registration closes, each team shall be allotted with a unique team code, which shall be used to identify the teams during the competition.
- In case of any withdrawal after making the payment of the registration fee, the same shall not be refunded.
- Any failure or non-adherence with the aforementioned procedure may be treated as a withdrawal from the competition and no claim of whatsoever nature shall be entertained thereafter.
- Any additional charges incurred by the Team while making the payment are to be borne by the Team.

## FORMAT OF THE COMPETITION:

- 1.The Competition shall comprise Qualifying Rounds and Advanced Rounds.
- 2.The Qualifying Rounds shall consist of **two Preliminary Rounds** and the Advanced Rounds shall consist of three knock-out rounds viz, **Quarter-Final Round, Semi-Final Round, and the Final Round.**

## Composition of Team:

- A Team shall comprise of **only 2 participants.**
- The Participants may change their roles within their Team only after the prior intimation and approval of the Society.

## Language:

- The official and only language of the Competition shall be **English.**

# Negotiation Competition

## STRUCTURE OF THE COMPETITION :

- The competition will be held across a span of 3 days, commencing from **23rd to 24th November, 2024**. The *two Preliminary Rounds and Quarter-Final Round shall be conducted on 23rd November followed by the Semi-Final Round and Final Round on 24th November*.

### Preliminary Round:

- Each Team shall be once the Responding Party and once the Requesting Party in each session.
- No Team shall compete against the same team more than once in the Preliminary Rounds, nor will they compete before the same panel of judges.

### Quarter-Final:

- The top 8 Teams from the Preliminary Round will proceed to the Quarter-Final Round, which will be a knockout round.
- The Team will be required to only represent the Responding Party or the Requesting Party which will be determined by the Draw of Lots.

### Semi-Final Round:

- The top 4 teams from the Quarter-Final round shall qualify for the Semi-Final Round. The aforesaid round shall be a knockout round and the side will be determined by Draw of Lots.

# Negotiation Competition

## Final Round:

- The top 2 Teams from Semi-Final Round shall qualify for the Final Round.
- In case of a tie between the scores of two Teams in any round, the following component from the scoresheet shall be considered as the tie-breaker- **a. For the Negotiating Pair – Negotiation Advocacy. b. For the Negotiator – Qualities of a Good Negotiator.**

## Time Period

The following shall be the time period for each round

Preliminary Round 1 and 2	30minutes.
Quarter-Final Round	30 minutes.
Semi-Final Round	40 minutes.
Final Round	45 minutes.

In case a Team exceeds the given time frame of the Negotiation Session of any round, there shall be a negative marking of -1 for exceeding every 2 minutes

## Mode:

- **Offline Mode**

## NEGOTIATION PROBLEM:

The Negotiation Problems of the Preliminary Rounds can be accessed through the following link:

<https://drive.google.com/drive/folders/1HRZ6zxXlFaopayj4fZlHgF9iOpPLZlmN>

*The problems of the other rounds will be uploaded two days before the round.*

# Negotiation Competition

## **CONFIDENTIAL INFORMATION:**

- Participants shall assemble at the given venue specified by the Organizing Committee for the release of confidential information 1 hour prior to the allotted time slot.
- Participants shall not disclose confidential information to any other participant throughout the Competition. Any such disclosure made to other participant before or after their round shall lead to immediate disqualification from the Competition without the scope of appeal.

## **SCOPE OF INTERPRETATION:**

- Participants shall restrict the interpretation of the problem to reasonable conclusions and are not allowed to create additional facts.

## **GENERAL RULES OF THE COMPETITION:**

- There shall be two Teams competing against each other in a Room before the Judges.

## **Breakup of Time:**

- Each session shall go on for a time period as prescribed above.
- No extra time shall be granted in any case whatsoever.
- Out of, five minutes, in the end, shall be granted to the Judges for questioning the Team upon the session.



# Negotiation Competition

- In the aforementioned time frame, it is the discretion of the Negotiator(s) to adopt the standard code of procedure of the negotiation session, provided that no such procedure shall contravene the general rules of the Competition at any cost.

## DRESS CODE:

- 1.The dress code for the Competition shall be business formal.
- 2.The above-mentioned dress code extends to the Inaugural and Valedictory Ceremonies as well.

## CLARIFICATIONS:

- The Team(s) may submit queries regarding the negotiation problem during the prescribed time frame. The response to the Clarifications is subject to the drafter's discretion. The Clarifications will not be accepted after the given time.

## IMPORTANT DATES:

<b>Last Date of Registration</b>	<b>18th November, 2024</b>
<b>Date of the Competition</b>	<b>23rd &amp; 24th November, 2024</b>

# Negotiation Competition

## CODE OF CONDUCT APPLICABLE TO THE PARTICIPANTS:

- All the Teams are bound to follow the code of conduct and the rules laid down.
- Carrying, possessing, or/and consuming liquor, cigarettes or any other intoxicating substances shall be dealt with strictly and may lead to immediate disqualification from the Competition without the scope of appeal.
- Any behavior of indiscipline with the Judges, Organizing Committee, any other staff member, or student volunteer shall be dealt with strictly and may lead to immediate disqualification from the Competition without the scope of appeal.
- Any attempt to approach the framer(s) of the problem(s) or the panel of Judges of the Competition, prior to the Competition shall lead to immediate disqualification from the Competition without the scope of appeal.

## ANONYMITY OF TEAMS:

1. After the registration, the teams shall receive a unique Team Code, which shall be used to identify the teams during the course of the Competition.
2. No participating Team shall reveal their identity in any form during the Competition, except by the means of the Team Code allotted to them.

***Any violation of the provisions of these rules shall attract severe penalties or disqualifications as determined by the Organizing Committee. The decision of the Organizing Committee in this regard shall be final and binding without the scope of appeal.***

# Negotiation Competition

## **SCOUTING:**

No member of any Team will be permitted to witness the proceedings in any Conference Room in which that Team is not one of the participating Teams whilst that Team is a part of the Competition.

*In case of any violation of the aforementioned rule, the Organizing Society shall take strict actions, which may include but are not limited to, the expulsion of the said Team from the Competition.*

## **POWER TO MAKE AMENDMENTS, MODIFICATIONS OR REVOCATIONS:**

- The Society shall have the power to amend, modify or revoke the provisions of these rules, either in part or in whole, subject to the feasibility, transparency, and smooth functioning of the Competition.
- Any such amendment or modification shall come into force upon the notification of such amendment or modification as the case may be. Any such amendment or modification shall be deemed to be part of these rules.

# Negotiation Competition

## AWARDS AND CERTIFICATES:

- The "**Winner**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**
- The "**Runner-up**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**

The "**Best Client**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**

- The "**Best Counsel**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**

## **FOR 1ST YEAR STUDENTS:**

- The "**Best Team**" on the basis of Preliminary Rounds will be awarded with **Trophy, Medal and Certificate of Appreciation.**
- The "**Best Client**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**
- The "**Best Counsel**" will be awarded with **Trophy, Medal and Certificate of Appreciation.**

## CONTACT DETAILS:

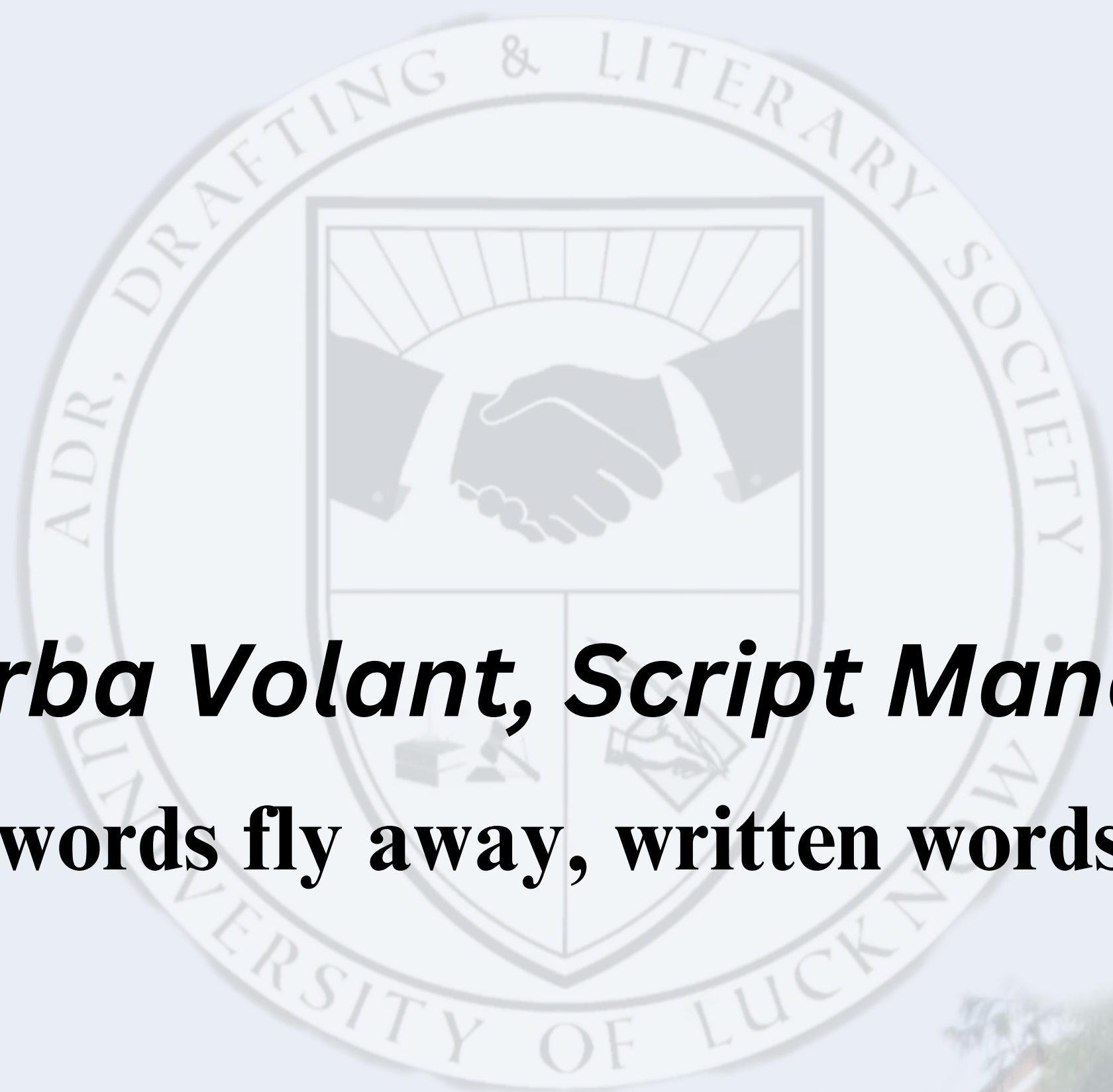
- **Gauri Shukla : +91 88815 38377**
- **Jagriti Pandey : +91 96965 59694**
- **Mukul Sati : +91 70179 43882**

For payment related queries:

**Arzu Nayab - 8840229968**

Participants can also mail their queries to us at:

**[adls.univoflucknow@gmail.com](mailto:adls.univoflucknow@gmail.com)**



***“Verba Volant, Script Manent”***

**Spoken words fly away, written words remain.**

